

Powering Global IT with MTI Services & Dell Servers

Your Trusted Partner in IT



Dell Technologies Titanium Partner with 30+ years of IT expertise



One of the UK's highest accredited Dell Technologies Partners



End-to-end tailored solutions and services for businesses of every size



2024 Dell Specialist Partner of The Year

Why Dell Servers?

Purpose-Built for Your Business Success



Scalability: Modular configurations for seamless growth.



Market Leadership: Industry-leading market share, revenue, and install base.



Energy Efficiency: Advanced cooling designs, including Dell Smart Flow, which reduces fan power by up to 52% while enhancing server performance for more efficient data centres.



Performance: Optimised for compute-intensive applications, AI/ML, and HPC workloads



Security: Robust, multilayered protection across the lifecycle:

- Immutable silicon-based root of trust with one-time programmable, read-only public keys.
- Cryptographic safeguards prevent firmware tampering and validate BIOS/iDRAC integrity.
- Secured Component Verification (SCV) ensures hardware authenticity from manufacture to deployment.



Management & Automation: Integrated Dell OpenManage suite with APEX AI Ops for proactive monitoring and lifecycle management.

The Technical Edge

MTI & Dell Value Proposition:

Tailored implementations for industries like finance, healthcare, and retail and more.

Proficiency in designing Dell server environments optimised for compute, memory, and I/O requirements.

Expertise in high-performance computing (HPC) environments, leveraging PowerEdge servers for advanced simulations and AI workloads.

End-to-end services: From infrastructure design to deployment and post-implementation support.

Dell PowerEdge Portfolio

Purpose-Built Servers for Any Use Case



R-Series:

High-density rack servers optimised for virtualisation, databases, and AI/ML workloads.



T-Series:

Flexible tower servers for SMBs and edge deployments with environmental constraints.



XE-Series:

Designed for AI and GPU-heavy workloads; ideal for deep learning and edge inferencing.



XR-Series:

A rugged design for reliability and performance in harsh conditions, their versatility excels in remote/edge scenarios for general computing, data aggregation for IoT and AI/ML workloads.

Support for Intel and AMD CPUs, plus leading GPUs from NVIDIA, AMD, and Intel.

Let's Build Your IT Infrastructure Together

Contact our Dell experts today!

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mti.com