

Strategic Cyber Security Partnership

# **Charles Russell Speechlys**

Case Study

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Working together for more than 10 years MTI has supported Charles Russell Speechlys through multiple transitions including rapid growth and acquisitions. Working together as partners, we understood their organisation and the unique challenges they faced. This allowed us to develop tailored and effective solutions delivered as an intrinsic part of their team.

**Charles  
Russell  
Speechlys**

## About Charles Russell Speechlys

Charles Russell Speechlys is an international law firm with a focus on private capital at the intersection of personal, family and business.

Spanning the realms of corporate and private law, they provide their clients with full service legal advice across multiple spheres. Working globally, they have 1200+ users across multiple sites who require secure access to confidential and sensitive client data.

## Challenges

- Managing rapid growth whilst maintaining quality and stability of services delivered with Security at the core of the IT Strategy.
- Navigating their journey along the Cyber Security Maturity Curve and establishing a clear Cyber & Information Security Framework.
- Ensuring complex compliance regulations are adhered to throughout the organisation, alongside achieving additional requirements and accreditations i.e Cyber Essentials Plus.
- Keeping up to date with the ever changing technology landscape whilst ensuring integration with legacy and industry specific systems.
- Modernising and future proofing workplace and IT service delivery without compromising quality and stability.
- Recruitment of highly skilled technical team.

## Why MTI

Charles Russell Speechlys has had a long-standing relationship with MTI, who has assisted them in enhancing their cybersecurity during a series of mergers and acquisitions. This support has helped transform them into an international organisation with over 1200 employees across multiple locations and territories. This proven relationship was the foundation for a bespoke approach that reflected the needs of this law firm which had a need to protect the privacy of its wealthy clientele.

MTI have proven themselves to be experts in the field, staying abreast of advances in both threats and solutions and retaining an adaptability that is not present in some larger, household name, providers.

Working with the client profile they do, and on the types of cases they take, there is a need to reassure their clients that their information is secure. MTI have a proven track record to support this.



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**We've partnered with MTI to build a much wider and more capable cyber security offering. We have confidence in the MTI team as we know they've got the right people that can adapt and that will work for us as an extended part of our team.**

Abba Abbaszadi  
IT Director  
Charles Russell Speechlys

## Results & Benefits

A tailored range of solutions based on in-depth client knowledge -

- A cohesive approach across offices and borders.
- A long term partnership with reputable name in cyber security to address customer privacy concerns.
- Access to the MTI specialist team, who always have their back and are experts in their field. Truly complement the Charles Russell Speechlys internal team and enhance their skillset.
- Charles Russell Speechlys IT service delivery is modern, stable and secure.
- Assured that they are compliant with all regulations in their industry as well as achieving Cyber Essentials Plus.
- They have a Cyber Security Strategy based on the NIST framework. With MTI providing the necessary expertise and security to reassure Charles Russell Speechlys clients their sensitive data was protected.
- MTI team support the Charles Russell Speechlys team with keeping up to date with advancements in the threat landscape and also new technologies that are available to them to take advantages of the latest advancements to accelerate their IT Services delivery modernisation.
- The MTI team are the perfect partnership for the existing internal IT team – becoming an extension of it they enhance the skills required around specific projects, so that Abba doesn't have to worry about finding this level of employee himself.



## Services



Cyber Security  
Strategy



PAM



Cyber Essentials  
Plus



Outsourced Security  
Operation Centre



Anti malware



Antivirus

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MTI are our strategic cyber security partner of choice. Working together for over 10 years as an extension of our team. Our relationship is built on trust of the people we work with, experts in their field, that we know will have our back.

Abba Abbaszadi  
IT Director  
Charles Russell Speechlys

## About MTI

MTI Technology are the data centre modernisation and cyber security specialist arm of the Ricoh family. For over 30 years, we've modernised the IT infrastructure and secured the data of leading commercial and public sector organisations across UK, France and Germany, delivering tailored services and solutions to our customers. Our mission is to empower and deliver the ultimate protection and performance across our customers' infrastructure, simplifying the management and minimising disruption against modern cyber threats.

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